

Dear {Board Members}

I am writing to request your consideration in allowing us to introduce our Yo!Boca!Taco! & BFF Shakes restaurants within the Sturbridge community. This would be our second venue after going live with our first in Wayland in 2022. In the last two years since conception we have received significant acclaim, media exposure and have nurtured a reputation for quality culinary offerings and excellence in service. In the past quarter we were featured in the ***Boston Globe's*** food section, were highlighted on ***Channel 5 ABC*** morning news with an on-site interview, and have earned near perfect scores in Google and Yelp (4.8 out of 5.0).

Our current restaurant has been warmly embraced by the community of Wayland, MA and we are extremely involved in community activities including working with the high school entrepreneur program, sponsoring the Wayland Dad's ongoing annual outings, the Weston annual Halloween drive, among many other efforts. We would do the same in Sturbridge and we believe that our presence would contribute to the local economy and provide additional dining options for residents and visitors alike. With a proven track record of success and positive feedback, we are confident in our ability to replicate the same level of quality and satisfaction at our proposed second location at 195 Charlton Road, Sturbridge, MA 01566.

We understand the importance of regulatory compliance and assure you that we will work together with the health department and local authorities to ensure a smooth and seamless experience from planning to implementation.

We genuinely appreciate your consideration of our proposal and the opportunity to contribute to the continued vibrancy and diversity of our local dining scene. Should you require any additional information or any references, please contact us at any time..

Thank you for your attention to this matter.

Best regards,

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